

### Profile of the Speakers



#### **AMITABH KANT, CEO & MD – Delhi Mumbai Industrial Corridor Development Corporation (DMICDC)**

Mr. Amitabh Kant is the author of “Branding India – An Incredible Story” and has been the key driver of the “Incredible India” and “God’s Own Country” campaigns which positioned and branded India and Kerala State as leading tourism destinations. Mr. Kant also conceptualized and executed the “Atithi Devo Bhavah” – “Guest is God” campaign to train Taxi Drivers, Guides, immigration officials and make them stake holders in the tourism development process. He has also been the National Project Director of Rural Tourism Project of UNDP.

He had his schooling in Modern School, Barakhamba Road, New Delhi. He is a graduate in Economics (Hons.) from St. Stephen’s College, Post-Graduate in International Relations from Jawaharlal Nehru University and a British Chevening Scholar from the Manchester Business School. He has also undertaken a course on Governance and Public Administration conducted by John F. Kennedy School of Government (Harvard University) and IIM, Ahmedabad. Mr. Amitabh Kant can be reached at [ceo@dmicdc.com](mailto:ceo@dmicdc.com)



#### **Amrit Pandurangi , Senior Director / Leader of Infrastructure Practice, Deloitte India**

Amrit has over 30 years of experience in the Infrastructure Sectors (Transportation- Aviation, Ports, Roads, Railways and Logistics; Water and Energy). He has worked extensively with the Government and Private Corporate entities advising on various aspects including business strategy, market and financial assessments, contracts & concessions, public private partnerships and Infrastructure transactions.

Amrit works extensively with Government of India at Central and State/Local Levels on a variety of policy and strategy issues in the Infrastructure sectors. Amrit has advised Airports Economic Regulatory Authority of India (AERA) in developing the framework for economic regulation covering determination of aeronautical tariffs at major airports in India.

Amrit’s experience spans across several countries such as South Asia (Sri Lanka, Bangladesh and Pakistan apart from India), Thailand, China and Indonesia and also UK where he worked with Local Government Issues for 2 years.

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**Arun Eapen, Director, SNC Lavalin**

Arun Eapen is Vice President, Infrastructure Investments at SNC-Lavalin Capital India. Arun's role in India involves overseeing all of SNC-Lavalin Capital's activities in India. SNC-Lavalin Capital has invested and continues to invest equity in the Indian road sector and seeks other investment opportunities in select infrastructure segments in India.

Arun has over 10 years experience in the development and delivery of international projects in the Infrastructure and Construction Sectors. From 2001-2008 Arun was at Sargent & Lundy, LLC in Chicago responsible for the delivery of engineering services for large-scale new-generation and retrofit power projects in the United States, Latin America, and Europe. Most recently, prior to SNC-Lavalin, he was Associate Director and Head of the Engineering Construction Industry at the World Economic Forum in Geneva, Switzerland where he was responsible for business development, development of strategic insight, and the engagement of infrastructure related ministries and multi-lateral development institutions from around the world. Arun is a licensed Professional Engineer in the state of Michigan and holds an MBA in finance and economics from the University of Chicago.



**Arun Jain, Managing Director, Fluor Daniel India Private Limited**

**Arun**, a Mechanical Engineer from MANIT, Bhopal, started his professional career as an engineer at BHEL in 1978. Having spent 17 years at BHEL and a short stint at Bechtel, Arun joined Fluor Daniel in 1997 in the Project management team. Today, he heads the Fluor India Office, the first Indian to do so.

Having thirty four years rich experience comprising Business, Operations, Risk Management, Project and Project Engineering Management, Business Acquisition, Sales and Marketing, and Talent Development, Arun has worked across a broad spectrum of assignments and projects for a diverse clientele piloting technical discussions and bid submittals, Global engineering execution of EPC projects (involving more than 3,000,000 effort-hours and setting up and leading individual taskforces of more than 300 people) in the power, oil and gas, industrial, mining and metals, food processing sectors.

Arun is a member of the select Fluor worldwide Executive Management Team and Fluor Asia-Pacific Regional Development Forum responsible for accelerated development of leadership in

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the region. He is also a Fluor Corporate Risk Group Certified Risk Training Instructor.

Arun has worked at Fluor USA offices in Project taskforces and South Asian work sites in engineering management. He has travelled extensively worldwide for project execution, business management, Client / partner meetings, site reconnaissance, vendor scouting and expediting to overseas Fluor offices, refineries, power plants and fabrication yards.

Arun's passion for Numismatics was kindled by his father's coin collection. He also enjoys Philately and sky diving. A Theatre buff, he is an ardent fan of the National School of Drama. He is an extrovert and enjoys the company of people - and an audience. He feels blessed to have a happy family and to be living with his parents, a rare privilege in current times. He looks up to and admires his mother, his source of inspiration. Arun also unabashedly acknowledges his wife and mother as the world's best Project Managers, managing and navigating myriad activities and people with no vested authority.



#### **Athar Shahab, CEO, Uniquet Infra Ventures**

Athar Shahab is the Chief Executive Officer, Uniquet and has over two decades of experience in the field of investments, project financing, project development and project management. Prior to joining Uniquet Infra Ventures, he was Deputy Managing Director, IDFC Projects Limited. He has also served as Country Head-Infrastructure, AES Corp., India. In his previous stint with IDFC during 1998-2005, Athar managed the Transport Sector business of IDFC where he led project financing and debt syndication for projects in diverse sectors including roads, ports, airports and logistics.

Athar has been involved with several initiatives of the Government of India to promote PPPs and has advised the National Highways Authority of India, Ministry of Shipping, and Ministry of Road Transport & Highways. He has assisted the Rakesh Mohan Committee on Infrastructure, PM's Taskforce on Infrastructure, Rakesh Mohan Committee on Indian Railways and Naresh Chandra Committee on Civil Aviation. He chairs the CII Committee on Roads & Highways and is a member of CII's National Committee on Infrastructure.

He has completed his degree in Civil Engineering from VSS University of Technology, Burla and has a Post Graduate Diploma in Business Management from XLRI, Jamshedpur.

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#### **B.K. Chaturvedi, Member, Planning Commission, , Govt. of India**

**B.K. Chaturvedi** was appointed as Member, Planning Commission (June, 2007) by the Union Government. Earlier, he was, in addition to above responsibilities, appointed Member of the Thirteenth Finance Commission (November, 2007), which has since then submitted its Report to the President of India (December, 2009). Currently, Mr. Chaturvedi is continuing as Member, Planning Commission of India. Mr. Chaturvedi had a long and very distinguished career as a Civil Servant. Mr. Chaturvedi was selected to the Indian Administrative Service in 1966 and rose to the highest position of Civil Service as Cabinet Secretary in June, 2004. Mr. Chaturvedi has held very senior and key assignments in the Central Government. Born on 9<sup>th</sup> July, 1944, Mr. Chaturvedi received his Master's Degree in Physics with specialization in Electronics, from the University of Allahabad in 1962 and studied Public Administration at Manchester University, U.K. (1976). He started his career as an Associate Professor of Physics (1962-65) at the Motilal Nehru Regional Engineering College, Allahabad. He has published several papers in the field of public administration and governance. He has travelled extensively and represented India in international fora, including Boards of UNICEF and UNDP.



#### **Stewart Beck, High Commissioner, Canadian High Commission**

Stewart Beck is the High Commissioner to the Republic of India with concurrent accreditation to the Kingdom of Bhutan and to Nepal. He joined the Department of External Affairs and International Trade in 1982 and served abroad in the United States, Taiwan and the People's Republic of China. In Ottawa, he has held a number of positions, including director general of the North Asia Bureau, director general responsible for senior management and rotational assignments and assistant deputy minister for international business development, investment and innovation. He was consul general in Shanghai and prior to his posting to India, he was consul general in San Francisco. He and his spouse, Brenda, have three sons.

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#### **Harsh Kumar Bhanwala , Executive Director**

Dr. Harsh Kumar Bhanwala has been elevated to the post of Executive Director from the position of Chief General Manager in IIFCL where he looked after the Corporate Planning, Human Resource Development and Credit Enhancement initiatives. He holds academic qualifications of PGDM from IIM, Ahmedabad and a PhD degree in Management.

He has worked in various capacities as an officer in NABARD (National Bank for Agriculture & Rural Development) and was the Managing Director of Delhi State Cooperative Bank Ltd (DSCB) during its turning around (2000 to 2005). During his stay with NABARD & DSCB, he gathered expertise in Financial Inclusion, Microfinance, Coop. Credit Institutions, rural infrastructure project development and Project Appraisal related to Agricultural Projects.

Prior to joining IIFCL, he worked as Senior Vice President in IL&FS Water Limited undertaking Project development work relating to various water & waste water projects.

He has actively been involved in providing Faculty support to various Staff Colleges of Banks, Financial Institutions and eminent Institutions of education.



#### **Hemal Mehta, Senior Director, M&A Tax, Deloitte**

Hemal has over 13 years of experience in tax field and has been specialising in M&A, Private Equity and Real Estate space from over 5 years. Hemal focuses on growing the M&A, Private Equity and Infrastructure Tax Practice.

Prior to joining Deloitte, Hemal has spend 10 years with KPMG, where he was an integral part of M&A tax team and working extensively on restructuring, mergers, deals, fund structuring, carry structuring, etc .

The illustrative list of assignments in brief, are given below:

- Advising a Multinational Bank in structuring its models of Securitization business in India from Tax and Regulatory perspective

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- Establishing a banking branch of a Global Financial Player in India
- Consolidation of businesses of two foreign banks' branches in India from the perspective of minimising the tax cost
- Acquisition of a bank in an overseas jurisdiction by an Indian bank
- Divestment of a banking branch of a foreign entity to an Indian bank
- Structured joint ventures of foreign investors / developers with the Indian developers / land owners from the foreign direct investment and tax perspective
- Structured Offshore Private Equity Funds which are India focussed and also India based venture capital funds
- Structured Incentive Payment / Carry for the General Partners of the Private Equity Funds
- Advised on acquisition and divestment of businesses for clients across sectors



#### **Jayesh Hariyani, MD, Stantec Consulting Pvt. Ltd.**

Mr. Hariyani has served the building and design industry for over 25 years specializing in business strategies combining urban design, architecture and real estate developments. As a senior principal serving on the Board of Directors at Stantec Consulting and Practice Leader of the South Asia / India Operations, he has been instrumental in forming collaborative ventures, business plans, and sustainable blend of architecture & technology for large multi-use developments. He has held teaching positions at Carnegie Mellon and University of Texas and has presented in several international conferences.

His sustainable design philosophy creates comfortable facilities that are energy efficient and responsible in the selection and use of materials and systems. He strongly believes that through high quality of designs we must provide better working and living environment to occupants with reduced operating costs. He pushes the project teams to exploit technologies like BIM, energy modeling, animations, and multimedia tools in design process. He always tests the limits of inquiry for best design outcome. His expertise lies in implementing artistic and creative ability with effective master planning and integration of all disciplines to create simple and elegant architecture. He seeks understanding of economic & feasibility aspects of any project and strives for best design outcome that help clients to realize the vision and economic goals. Mr. Hariyani is also a founding member of Design & Infrastructure Ltd and Rural Education and Development Foundation which is known as READ.

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#### **M. P. Raju, Managing Director, LEA Associates South Asia Pvt. Ltd**

Dr M P Raju, currently holds the dual position of Managing Director of LEA Associates South Asia Private Limited (LASA) and Director of LEA Group Holdings Inc. Toronto, Canada. LASA is an operating company of LEA Group and engaged in rendering professional consultancy services for development of infrastructural projects in India and other Asian and African countries. Our core areas of operations are : Roads, Bridges, Railways, Water Resources, Urban and Regional Planning, Environmental and Social.

Dr Raju, Ph. D. in Transport Planning from School of Planning and Architecture, is an Expert on Transport Planning and had undergone several training programs in the field of his specialization. Dr Raju has also authored a number of technical Papers and published in professional journals.

Being part of LASA since 1994, Dr Raju has been instrumental in evolving and implementing growth strategy of LASA from the initial stages of inception to the current level – one of the premier engineering and planning firms in the consulting arena. Besides, projects in India, we are operating now in Bangladesh, Ethiopia, Tanzania, Uganda and Mauritius.

As Managing Director, besides overseeing corporate management functions, Dr Raju is also involved in a number of prestigious projects as Team Leader and guided the multidisciplinary team working on the project. Many of these projects are funded by multilateral funding agencies, viz. the World Bank, Asian Development Bank, etc.

Represented the organization at national and international levels and instrumental in negotiating and concluding contracts on behalf of the organization.

# National Convention 2013

Theme:

**Infrastructure Development: CANADA-INDIA**

8<sup>th</sup> March 2013, 09:30 am

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**Montek Singh Ahluwalia, Vice Chairman, Planning Commission**

Shri Montek Singh Ahluwalia is currently the Deputy Chairman of the Planning Commission for India. He has been a key figure in India's economic reforms from the mid 1980s onwards.

Born on 24<sup>th</sup> November, 1943, Shri Ahluwalia received his Bachelors degree from St. Stephens College, Delhi University. Later he received an M.A. and an M. Phil degree in economics from Oxford University, where he was a Rhodes Scholar. After completion of studies, he joined the World Bank in 1968 as a Young Professional and then held various positions including Chief of the Income Distribution Division.

He joined the Government of India in 1979 as Economic Adviser in the Ministry of Finance after which he held a series of positions including Special Secretary to the Prime Minister; Commerce Secretary; Secretary in the Department of Economic Affairs; Finance Secretary in the Ministry of Finance; Member of the Planning Commission and Member of the Economic Advisory Council to the Prime Minister. In 2001, he was appointed as the first Director of the newly created Independent Evaluation Office of the International Monetary Fund. He resigned the position in 2004 to take up the position of Deputy Chairman of the Planning Commission which position he holds at present.

Shri Ahluwalia has written on various aspects of development economics, including Indian economic policy and his articles have been published in a number of prominent Indian and international journals and books. He co-authored 'Re-distribution with Growth: An Approach to Policy', published in 1975. He also wrote 'Reforming the Global Financial Architecture', which was published in 2004 as Economic Paper No. 41 by the Commonwealth Secretariat, London.

Shri Ahluwalia has received several honorary degrees including an honorary doctorate in Civil Law from the University of Oxford. He is an honorary fellow of Magdalen College, Oxford and a Member of the Board of Directors of the Global Green Growth Institute, South Korea.



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#### **Nicolas Banerjea-Brodeur, Head of Group Contracts, Legal & Governmental Affairs, India, Bombardier**

Dr. Nicolas Banerjea-Brodeur currently leads the Legal & Governmental Affairs Department in India for Bombardier Corporation, a Canadian company on the Toronto Stock Exchange specialized in rail and aircraft manufacturing. Dr. Banerjea-Brodeur oversees all competition, corporate and commercial law issues in addition to the oversight of public procurement, litigation and all labour laws. Furthermore, his role incorporates the oversight for all compliance matters including developing risk matrixes and change in corporate culture.

In his capacity as Head of Governmental Affairs, Dr. Banerjea-Brodeur currently oversees all lobbying and sustainable cooperation between all Governmental Agencies and Bombardier in India. A National Board Member of the Indo-Canadian Business Chamber (ICBC), Dr. Banerjea-Brodeur strives in achieving common goals of delivering quality products and actively participating in India's economy by promoting the interests of Canadian corporations.

Prior to his appointment to Bombardier, Dr. Banerjea-Brodeur has held many positions in the transportation sectors, such as Air Canada, the Ministry of Transport/Government of Canada and the International Civil Aviation Organization/UN Specialized Agency in civil air transport.

Dr. Banerjea-Brodeur, member of the Barreau du Québec and the Canadian Bar, holds a Doctorate from the Leiden University, a Masters in Law from McGill University, focused on government regulatory legislations and competition laws including the applicability of penalties and its sustainability in emerging countries.

#### **Paritosh Gupta, Chief Executive Officer, IL&FS Infrastructure Development Corporation Limited**

Mr Gupta is an M.A. (Economics) from Delhi School of Economics (1985) and has done MBA from IIM Lucknow (1<sup>st</sup> Batch) with specialization in Marketing and Finance (1987). He is also the recipient of the British Nehru Fellowship Award (1994) and Monbusho Fellowship Award (1996). His key areas of expertise include Infrastructure Project Development, Structured Infrastructure Financing, Private Equity, Venture Capital, Early Stage Investing and Innovation Management. Presently he is holding the position of Chief Executive in Infrastructure Leasing & Financial Services Limited (IL&FS) and Chief Executive Officer, IL&FS Infrastructure

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Development Corporation Limited (IIDC). Prior to joining IL&FS, he was associated with the Uptron Group and SIDBI



#### **Sanjay Sapra- Managing Director & Ceo, Aquanomics Systems Limited**

Mr. Sapra holds a degree in Chemical Engineering from Department of Chemical Engineering and Technologies affiliated to Punjab University. The degree was attained in the in the year 1986.

Mr. Sapra carries rich experience of 25 years in the field of Water Treatment. He started his professional carrier with India's largest Water Treatment Company M/s. ION Exchange India Limited & served them for 4 years. Then he moved to two leading US MNC's M/s. CUNO Inc. & Structural/Pentair Corp. & served for a period of 8 years in each company.

IN the year 2005 Mr. Sapra co-promoted M/s. Aquanomics Systems Limited. AQUANOMICS SYSTEMS is a diversified company with competencies in the field of Water and Waste Water technology. Managed by a group of leading Water professionals, technologists and engineers, the vision of the company is to be a reliable single point resource for products, technologies and services for the water treatment and water handling industry.

A well known personality in Water Industry in India & in the overseas market Mr. Sapra has contributed in several fields related to the industry. Some of the key areas of Mr. Sapra's work which has had a defining impact in the water Industry are:

- Use of FRP & non-corrosive Material Of Construction in water Industry.
- Application based introduction of Micron Filtration in Paint, Electronics & Food & Beverage Industry.
- Working closely & creating several Water Treatment OEM's in the field of Reverse Osmosis & Desalination in the last two decades.
- Making the concept of single point resource for Water Treatment products & equipments (one stop Water Shop) a real success.

The undying passion in the field of water, waste water & water recycling, treatment processes & technologies & to select the most suitable & cost effective solution for the Indian Market continues to be his strength for which he has been facilitated many times.

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Mr. Sapra has always tried to genuinely balance between the social & commercial objectives of the water business which has helped him to build strong credibility in the Indian water Industry.



#### **Sanjeev Mittal, Vice President & Country Head, Nova Scotia bank**

Sanjeev is the Vice President & Country Head, India for Scotiabank since November 2011 wherein he has responsibility for the Bank's Indian operations that includes full-fledged branches in Mumbai, New Delhi, Coimbatore, Bangalore and Hyderabad. The branches offer a full range of corporate and commercial banking products and services including working capital financing, trade finance, treasury & foreign exchange products and correspondent banking.

In his 22 years of banking experience, Sanjeev has held progressively senior roles with his earlier employers – ING Vysya Bank, BNP Paribas & State Bank of India in various capacities. His last assignment prior to joining Scotiabank was Head - Client Relationships Corporate & Investment Banking, with ING Vysya bank, where he was responsible for handling Large corporates on a Pan India basis. Sanjeev holds a BTech degree from IIT Roorkee.



#### **Saumitra Chaudhuri, Member, Planning Commission, Government of India**

Saumitra Chaudhuri joined the Planning Commission as Member in June 2009. Prior to that and from January 2005 he has been and continues to be a Member of the *Economic Advisory Council to the Prime Minister*. Before joining government he was with ICRA Limited, a full service credit rating agency for sixteen years (1993–2009) and editor of research publication *Money & Finance*. He began his working career in the Bureau of Industrial Costs & Prices, Ministry of Industry (1981–83) and later was senior economist in the Department of Steel (1983–85). Subsequently he was associated with Steel Authority of India Ltd and State Bank of India (1986–91). He has a degree in science and studied economics at Jawaharlal Nehru University, Delhi.

He has headed several Government Committees and served as Member on others.

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#### **Saurabh Bhatia, Intelligent Systems Specialist, IBI Group**

Bhatia joined IBI Group in 2007 and has close to 6 years of diversified international experience in the design and implementation of Intelligent Systems. He is currently leading IBI Group's Communications Systems Practice in India. He has an extensive experience in designing Intelligent Systems for a diverse clientele in market sectors including Government Organizations and Real-Estate for designing and implementing Intelligent Communities, Infrastructure Developers for Intelligent Transportation Systems (ITS), and Security and Surveillance with Information and Communication Technologies for design and implementation of complex networks, for projects spanning across 9 different countries. His work has also included providing strategic consulting to a broad range of clients including developing business and technology strategies and evaluating business trends and drivers. Showcase projects include strategic consulting to the Government of Montenegro on developing the design of intelligent communities across five of their major states, designing and supervising deployment of over 400 kilometres of fibre optic network for one of India's first intelligent highways of its kind, designing intelligent communities for various developers across the Emirates and Saudi Arabia, and designing and supervising deployment of one of Toronto's first Bus Rapid Transit (BRT) systems including Intelligent Transportation Systems and Communications Systems among other projects.

He is a Professional Engineer registered with the Professional Engineers of Ontario (PEO), Canada.



#### **Shailesh Pathak, President, Srei Infrastructure Finance Ltd**

He has, over a 27 year career, been active in infrastructure private equity and project development, as well as investment banking (11 years) and the Indian government infrastructure sector with the IAS (16 years). His special interest is connecting deals and Dollars, so that international funds, especially pension funds, may flow into Indian infrastructure assets that would give a risk mitigated steady yield for the next few decades.

He has interacted with almost all large and medium Indian infrastructure companies, as well as most entities in the government. He has been invited to serve on various national infrastructure committees including CII, FICCI, PHDCCI and the Competition Commission of India.

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He completed his MBA, majoring in Finance, in 1986 from Indian Institute of Management Calcutta. Apart from his undergraduate degree in 1984 in Commerce and Economics from Mr. Ram College of Commerce (SRCC), Delhi, he also completed a LLB in 2005. He has a Diploma in Business Finance from ICFAI, and a Diploma in Ornithology from Bombay Natural History Society.

He has climbed a 6831 m peak in the Garhwal Himalayas, apart from several high altitude treks including the Kailash Mansarovar Yatra, and the Nanda Devi parikrama. He is a committed environmentalist and wildlifer.



### **Sidharth Kapoor, CFO, GMR**

Mr. Sidharath Kapur is the **Chief Financial Officer** of Airports Business of the GMR Group since May 2009. The GMR group operates 2 airports viz Delhi and Hyderabad Airports and has significant shareholder interest in the Istanbul Sabiha Gocken airport.

Mr Sidharath Kapur is a rank holder Chartered Accountant and a Company Secretary.

He has extensive experience of over 25 years of financial management in financial services and corporate finance with various sectors including financial services, oil and gas and infrastructure.

He has expertise in evaluation & assessment of projects, developing financial models and project execution management of the entire Investment Banking operations including public issues-Equity, debt finance project finance and loan syndication. He has been working as CFO for the past 15 years.

With GMR group Sidharath Kapur is responsible for the financial oversight over three airports of the GMR group and key responsibilities include airport economic regulation in India, corporate finance and maintaining investor relations, joint ventures, business development and strategic financial planning.

Mr. Sidharath Kapur is a member of the ACI world Economics Committee Meeting which he joined in June 2010.

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#### **Vijendra Gairola, Chief Representative, India International Business Development Group Export Development Canada**

Vijendra Gairola joined Export Development Canada (EDC) in September 2009 as EDC's Chief Representative for India. He will be located in Mumbai, India.

Vijendra has over twelve years of professional work experience with institutions such as The Bank of Nova Scotia, CIBC and Citibank. Before joining EDC, Vijendra spent the majority of his career with The Bank of Nova Scotia, where he worked in various capacities, such as a Relationship Manager in the Structured Commercial Group in Canada, Senior Manager in the Bank's Global Risk Management department adjudicating corporate credits in Latin America, and Senior Account Manager/Associate Director with the Bank's Corporate Banking group in Singapore, covering India and the Middle East. Vijendra graduated with a Masters in Business Administration (with a specialty in Finance) from the Schulich School of Business, York University.

EDC is Canada's export credit agency, offering innovative commercial solutions to help Canadian exporters and investors expand their international business. EDC's knowledge and partnerships are used by more than 8,400 Canadian companies and their global customers in up to 200 markets worldwide each year.

EDC is financially self sustaining, a recognized leader in financial reporting and economic analysis, and has been recognized as one of Canada's Top 100 Employers for nine consecutive years.



#### **Vikram S. Gandhi , Founder & CEO, VSG Capital Advisors**

Vikram Gandhi is Founder and CEO of VSG Capital Advisors. The Firm focuses on strategic, financial, and investment advisory services both in the private and social sectors. Vikram and VSG Capital Advisors have been retained by The Canadian Pension Plan Investment Board as Senior Advisors to provide strategic advice and develop and facilitate investment opportunities in the Indian sub-continent. Vikram is also a Senior Advisor to Greenhill & Co., Inc., a leading independent investment bank. VSG

Capital Advisors is based in New Delhi with operations in Hong Kong, New York, and London. Prior to forming VSG Capital Advisors, Vikram was Vice Chairman of Investment Banking and Global Head of Financial Institutions Business for Credit Suisse, in New York and Hong Kong. He was a member of Credit Suisse's Global Investment Banking Management Committee and

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the Fixed Income Operating Committee. Prior to his tenure at Credit Suisse, Vikram worked at Morgan Stanley, where he was Co-Head of Global FIG in New York; his prior work at Morgan Stanley included heading the Firm's institutional strategy area, its Global E-commerce Committee, and as Country Head and President of Morgan Stanley India. Vikram is on the Board of Janalakshmi Financial Services Ltd. and The Grameen Foundation, which focuses on alleviating poverty across the world through microfinance and technology. He is a Founding Member of Harvard University's South Asia Initiative, a collaborative effort between the College and Harvard's graduate schools targeting important issues in South Asia. He is also co-founder of the Giving Back Foundation, which supports charities around the world focusing on women and children's causes. As part of the focus areas of VSG Capital Advisors, Vikram is assisting, on a voluntary basis, in the launch of the recently announced \$1 billion "India Inclusive Innovation Fund" that will fund enterprises that are sustainable and create innovative products and services for the 500 million people at the bottom of the pyramid. Vikram holds an MBA from the Harvard Business School where he was designated a Baker Scholar, and a B.Com with high distinction from the University of Mumbai. He is also a qualified Chartered Accountant. He is an avid golfer and is married with three children. Vikram divides his time between New Delhi, Hong Kong, London & New York.



#### **Vikram Pant, Partner - Infrastructure, IDFC Alternatives Limited, IDFC, India**

Vikram is an investment professional with over 20 years of experience in private equity and finance in India and Europe. He is currently a Partner with 'India Infrastructure Fund' ("IIF"), is a leading infrastructure equity fund set up in 2008 by IDFC and global financial institutions with US\$~930 million of commitments. IIF invests equity in core infrastructure projects in India's energy, utilities, transportation and urban infra sectors, for long term yield based income in addition to capital gains. Vikram focuses on origination and evaluating investments, and in managing the portfolio.

Prior to joining IDFC, Vikram held a senior investment role for 10 years in the telecom private equity team of ABN Amro Capital in Amsterdam, Netherlands. He was involved in equity investments through seed, expansion, and in LBO transactions globally, with some landmark transactions in the European and South American cable TV, mobile telephony, and fibre network rollouts. Prior to ABN Amro Capital, Vikram worked for 6 years with ANZ Grindlays Bank in India.

Vikram graduated with an MBA from INSEAD (France) and an honours degree in Commerce from the Shri Ram College of Commerce in Delhi University.